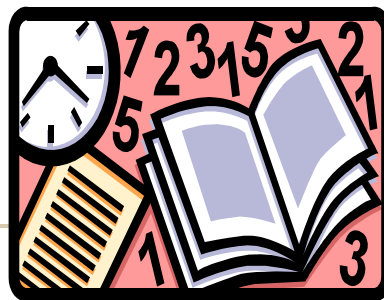


Reduced Costs

Managing Project Costs

Mergers and Acquisitions deal flows are not constant in time. It can be expensive and inefficient to maintain a dedicated Technologist on Staff full time. Tiger Venture Analysis provides a wide range of technology assessment services that can be contracted on a project-by-project basis. The Scope of Work may be written as broadly or as narrowly as the deal requires. Alternatively, Tiger Venture Analysis may be used to augment an internal Technology assessment department during very large or very complicated deals. This is more cost effective than permanently adding Staff.



Contact Info

Background

Dr. Aubrey L. Helms, Jr. is President and CEO of Tiger Venture Analysis Inc. He has a PhD in Chemistry from Princeton University and over 19 years of experience in Technology Development, Engineering Management, New Product Development, IP Management, Mergers and Acquisitions experience and Strategic Business Planning. He is the author of over 30 publications and an inventor on 7 patents/applications. He is a Registered Patent Agent (#56,805).

CONTACT:

Dr. Aubrey Helms, Jr.
106 Cherry Blossom Lane
Los Gatos, CA 95032
408-504-8199
Aubrey.Helms@Tigerva.com
www.Tigerva.com

Tiger Venture Analysis Inc.

M&A Services

Tiger Venture Analysis Inc. is a full service technology company ready to aid in the assessment, development, and strategic planning of new business ventures.

Successful Mergers and Acquisitions require a detailed review of many aspects of the target opportunity. Financial, EH&S, and Legal are a few of the typical areas assigned to 3rd party contractors for assessment.

Tiger Venture Analysis supplies Technology Due Diligence services to firms engaged in M&A activities. This has several benefits to the acquiring firm:

- Objective, unbiased view of the technology under consideration.
- Technical extendibility assessment.
- Competitive gap analysis.
- Reduced cost.

Technology Assessment

Technology and Marketing Roadmap Assessment

A critical aspect of any acquisition is the evaluation of the target technology being considered. As your M&A partner, Tiger Venture Analysis will attend the Management presentation and review contributed documents for the purpose of supplying an objective, unbiased view of the technology under consideration. It is critical that the technology assets and liabilities of the target opportunity be identified and documented.

These activities may include:

- Independent analysis of market position.
- Evaluation of technical risk.
- IP portfolio critique.
- Competitive assessment.



Technical Extendibility

New Product and Strategic Business Development

It is critical that an estimation of future growth be applied to the technology of the target opportunity. Companies that cannot demonstrate a clear path for growth will not meet the ROI targets. Tiger Venture Analysis will work with your Team to assess the extendibility of the acquired technology.

These activities may include:

- Technical roadmap evaluation.
- Validation of next generation requirements.
- New product introduction strategy.

Technology Positioning

Competitive Gap Analysis

The maximum value will be realized where the Technology of the acquisition target is properly positioned for success. This positioning must be both with respect to the Market requirements as well as against the Competitive forces that exist in the market. Tiger Venture Analysis will work with your Team to perform a Gap Analysis of the acquired products with respect to the competitive landscape.

These activities may include:

- Identification of Market requirements.
- Comparison of Product features.
- Comparison of Competitive offerings.

